

PHLEGMATIC

Emotional Characteristics

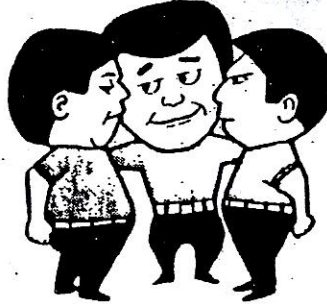
Calm and dependable
 Good-natured and easy to get along with
 Cheerful and pleasant even if doesn't have much to say
 Kind-hearted
 Peace-loving



Lacks confidence in self
 Pessimistic and fearful
 Worrier
 Rarely laughs aloud
 Passive and indifferent
 Compromising
 Self-righteous

Relationship to Others

Pleasant to be with
 Has many friends
 Dry, witty sense of humor
 Softening and conciliating effect upon others
 Constant and faithful
 Diplomatic and peacemaker
 Good listener
 Faithful friend
 Gives advice only when asked



Doesn't allow self to get involved
 Selfish and stingy
 Studies people with indifference
 Unenthusiastic
 Stubborn
 Indifferent about others
 Teases others who annoy him/her
 Not too openly cordial
 Attitude of superiority



Work and Other Activities

Works well under pressure
 Practical, easy way of working
 Conservative
 Neat and proficient
 Plans work before beginning
 Stabilizing influence
 Dependable worker



Calm, serene, uninvolved spectator in life
 Slow and lazy
 Reluctant leader
 Lack of motivation
 Indecisive
 Overprotects self from involvement
 Discourages creativity of others
 Opposes change of any kind

Greatest Needs

To overcome passivity and become involved
 To learn to give of self to others



To recognize fearfulness as a problem and learn to trust in God with concerns