

SANGUINE

Emotional Characteristics

Warm and lively
Charisma
Talkative--never at a loss for words
Carefree--never worries about the future or frets about the past
Great storyteller
Lives in present
Conversation has an infectious quality
Unusual capacity for enjoyment



Cries easily
Emotionally unpredictable
Restless
Spontaneous anger
Exaggerates the truth
Appears phony
Lacks self-control
Emotional decisions
Impulsive buyer
Naive and childlike
Comes on too strong
Impetuous

Relationship to Others

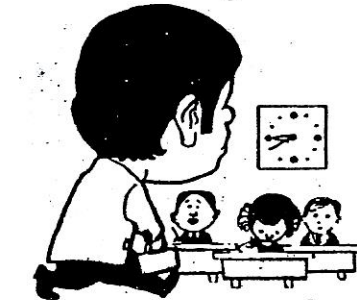
Makes friends easily
Responsive to people
Enjoyable and optimistic
Always friendly and smiling to others
Easy to apologize
Tender and sympathetic
Converses with genuine warmth
Shares other people's joys and sorrows



Dominates conversation
Not attentive
Weak-willed and little conviction
Seeks credit and approval
Enjoys people and then forgets them
Makes excuses for negligence
Talks too often about self
Forgets promises and obligations

Work and Other Activities

Makes good first impression
Not bored because living in the present
Gifted in caring for the sick
Easily engages in new plans or projects
Breeds enthusiasm



Disorganized
Undependable; late
Undisciplined
Wastes time talking when should be working
Many unfinished projects
Easily distracted
Falls short of goal

Greatest Needs

To be more reliable and dependable
To develop a greater self-disciplined life



To cultivate genuine humility
To think before speaking

