

TYPICAL CAREERS

Public Speaker
Actor or Actress
Salesperson
Preacher
Receptionist
Courtroom Lawyer
Public Relations

TYPICAL CAREERS

Manager
Builder/ Contractor
Promoter
Executor
President
Crusader
Producer

EXTROVERT

TIME REFERENCE

Present

TIME REFERENCE

Future

← **STRENGTHS** →

← **WEAKNESSES** →

Share people's joys and sorrows, stimulating, personable, enthusiastic, ambitious, compassionate, dramatic, outgoing, cheerful, friendly, sincere, warm, sociable, talkative, happy, carefree, easy to apologize, makes good first impression.

Disorganized, undisciplined, unproductive, restless, excitable, weak-willed, loud, egotistical, self-centered, undependable, exaggerates, fearful, indecisive, distractable.

Crafty, self-sufficient, unsympathetic, impetuous, proud, domineering, sarcastic, inconsiderate, unforgiving, highly opinionated, unpredictable, aggressive, hard to please.

Strong-willed, adventuresome, determined, time efficient, independent, perceptive, visionary, energetic, optimistic, productive, decisive, courageous, leader, practical, organized, self-confident.

SANGUINE

CHOLERIC

EMOTIONAL

UNEMOTIONAL

MELANCHOLY

PHLEGMATIC

Precise, gifted, analytical, persistent, industrious, serious, exacting, orderly, sensitive, perfectionist, conscientious, loyal, idealistic, theoretical, self-sacrificing, creative, self-disciplined, knows own limitations.

Moody, negative, rigid, conforming, unsure, ingratiating, dependent, awkward, touchy, pessimistic, self-centered, revengeful, unsociable, persecution-prone, critical, depression, impractical, emotional.

Stubborn, indulgent, resentful, blase, unmotivated, spectator, uninvolved, conforming, unsure, ingratiating, dependent, awkward, self-protective, selfish, slow, indecisive, fearful, tease, lazy.

Calm, quiet, easy-going, flexible, practical, leader, supportive, likeable, willing, diplomatic, dependable, humorous, agreeable, kind-hearted, efficient, peace-loving, tactful, conservative, works well under pressure, neat, organized, objective, attentive.

← **WEAKNESSES** →

TIME REFERENCE

Past

TIME REFERENCE

Spectator

← **STRENGTHS** →

TYPICAL CAREERS

Interior Decorator
Fashion Designer
Author
Professor
Philosopher
Physician or Nurse
Musician

INTROVERT

TYPICAL CAREERS

Accountant
Technician
Diplomat
Teacher
Counselor
Administrator